

# All Properties Market Overview

Key market metrics for the current month and year-to-date figures for all properties.



| Key Metrics                                       | Historical Sparklines | 6-2018    | 6-2019           | + / -   | YTD 2018  | YTD 2019         | + / -  |
|---|-----------------------|-----------|------------------|---------|-----------|------------------|--------|
| <b>New Listings</b>                               |                       | 5,325     | <b>5,487</b>     | + 3.0%  | 30,297    | <b>31,329</b>    | + 3.4% |
| <b>Closed Sales</b>                               |                       | 3,191     | <b>2,804</b>     | - 12.1% | 14,259    | <b>13,194</b>    | - 7.5% |
| <b>Under Contract</b><br>(Contingent and Pending) |                       | 2,578     | <b>2,723</b>     | + 5.6%  | 16,061    | <b>15,518</b>    | - 3.4% |
| <b>Median Sales Price</b>                         |                       | \$314,900 | <b>\$319,450</b> | + 1.4%  | \$300,000 | <b>\$300,000</b> | 0.0%   |
| <b>Average Sales Price</b>                        |                       | \$399,605 | <b>\$417,004</b> | + 4.4%  | \$394,892 | <b>\$395,627</b> | + 0.2% |
| <b>Average List Price</b>                         |                       | \$462,632 | <b>\$484,793</b> | + 4.8%  | \$484,794 | <b>\$492,541</b> | + 1.6% |
| <b>Percent of Original List Price Received</b>    |                       | 97.5%     | <b>97.0%</b>     | - 0.5%  | 96.8%     | <b>96.4%</b>     | - 0.4% |
| <b>Housing Affordability Index</b>                |                       | 107       | <b>107</b>       | + 0.7%  | 112       | <b>115</b>       | + 2.4% |
| <b>Market Time</b>                                |                       | 62        | <b>67</b>        | + 8.1%  | 80        | <b>85</b>        | + 5.8% |
| <b>Months Supply of Inventory</b>                 |                       | 4.1       | <b>4.3</b>       | + 4.9%  | --        | --               | --     |
| <b>Inventory of Homes for Sale</b>                |                       | 9,585     | <b>9,676</b>     | + 0.9%  | --        | --               | --     |